

# NICHOLAS TETRADOV

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## Key skills and attributes

- Fluent in 6 languages (English, Russian, Spanish, Bulgarian, Lithuanian and Romanian) with an extensive work experience gained throughout Europe.
- Well-vested in sales and relationship building. Wide-ranging contacts within the CIS region's finance and investment communities.
- Proven ability to interact effectively with people at all levels using tact and diplomacy.
- Strong interest in financial markets with a record of financial trading experience.

## Education

- 2015** **Yale University** Distance Learning Course in *Financial Markets*, 100% grade achieved
- 2013-2014** **King's College London, University of London, UK**  
*Master of Science (MSc), Political Economy of Emerging Markets*, Graduated with Merit
- 2007** *Leonardo Da Vinci international programme*, Spain
- 2002-2004** **The University of Rousse, Bulgaria**  
*Master's Degree in Business Administration (MBA)*, 2:1
- 1998-2002** **The University of Rousse, Bulgaria**  
*Bachelor's Degree in International Economic Relations*

## Employment

**MTG Trading, Trainee Proprietary Trader** Kishinev, Moldova  
*Sep 2015 – Nov 2015*

- Actively traded NYSE, NASDAQ and AMEX listed U.S. equities to profit the firm's account. Gained working knowledge of Takion, TD Ameritrade, and PPro8 trading platforms.
- Used own discretion to execute trades by identifying market patterns, capturing intraday moves in stocks, and applying appropriate risk constraints using the level 2 market data.
- Prepared daily trading watch list while applying the company's specific data criteria by conducting market research and analysis, and stock screening.
- Conducted daily meetings with colleagues that examine the groups' trade rationale and risk techniques to help improve my trade skills.
- Maintained excel spreadsheets for tracking trading results, patterns used and for P&L.

**Financial Spread Trading, Junior FX and Indices Trader** London, UK  
*June 2014-present*

As a self-taught indices and FX trader, my interest in trading started when I completed my postgraduate studies at King's College University, London.

- Learned to work autonomously and achieve financial and professional development goals.
  - Developed an ability to comprehend, translate and act upon the market driving fundamentals.
  - Sound practical knowledge of technical analysis with an emphasis on price action.
- As more of a day trader, I have developed the self-awareness to know when my concentration is flagging, the discipline to abandon my trade positions when required, and the stamina to focus on trading activities when needed.

**World Finance Review, Publishing Deputy Magazine Features Editor** London, UK  
*May 2008-June 2014*

I joined the editorial department of this economics and finance-oriented magazine of international calibre. Having worked successfully for over a year in the role of an Editorial Assistant, I was promoted to the position of Deputy Magazine Features Editor.

- Generated topics through discussion of various market events with the team and contributors. Researched the state of current Eastern European and Central Asian affairs focusing on regional

investment attractiveness covering macroeconomics, private equity, capital markets, stock exchange activity, the banking sector, metals and mining.

- Was in charge of structuring of over 25 articles per issue producing an up to 80-pages long magazine.
- Set deadlines and coordinated production of articles by keeping in constant contact with contributors of different geographical and professional backgrounds.
- Prepared articles based on full reports provided by investment banks and public sector bodies.
- Directly contributed towards increased quality of the magazine's content by means of developing new contacts with reputable and internationally acknowledged experts at global financial organisations, top-5 audit companies and governmental organisations. This resulted in increased readership and the number of positive feedbacks.

**World Finance Review, Publishing *International Telesales Executive***  
*Nov 2007-May 2008*

London, UK

I was an integral member of a dynamic sales team.

- Established new B2B relationships with senior decision makers at multinational and well-known national companies in Eastern Europe, Central Asia and the EU with up to 60% of the working time spent on the phone.

This position proved instrumental in the improvement of my communication and negotiation skills, and provided me with a thorough understanding of the business practices and decision-making processes in the aforementioned regions.

**Xtraice, Product Manufacturer *Marketing Executive***  
*Feb 2007-Aug 2007*

Seville, Spain

*This was run within the framework of the Leonardo Da Vinci international mobility, education and work placement programme.*

- Primarily focused on the marketing and sales aspects for Spain's largest manufacturer and world-wide distributor of synthetic ice panels and industry related products.
- Was in charge of the company's entire organization with regards to its participation at international trade fairs and exhibitions.

The experience was hugely invaluable as I learnt how to adapt to a different cultural and working environment, and to deliver results within a short time frame. I was the only intern whose work contribution was acknowledged with a financial bonus.

**Viorica-Cosmetic, FMCG Manufacturer *Junior Export Sales Executive***  
*Mar 2005-Sep 2006*

Kishinev, Moldova

- Maintained and developed new business sales with FMCG/perfumery and cosmetics international distributors, retailers and wholesalers.
- Was responsible for managing sales order processing, forecasting, distribution and invoicing for particular markets (Eastern Europe and the EU).
- Organized export documentation for shipments to allocated markets.
- Resolved problems with orders and dealt with complaints in a timely manner.
- Monitored packaging projects and the labelling requirements for specific markets.

The job taught me the value of team-working and multi-tasking skills, which gave me the opportunity to learn how to carry out tasks simultaneously as well as delegate where possible. A detail oriented focus was crucial for every step in the sales order processing.

**Kredor, IT *Telesales Executive***  
*Sep 2002-Dec 2002*

Rousse, Bulgaria

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## Interests and hobbies

Tennis, basketball, international development, emerging and frontier markets, Buddhism and self-reflection.

I enjoy traveling and networking with people from different cultural backgrounds as I believe this gives me a unique lifetime experience and enriches my personality in so many ways.